



## AUTOMOTIVE

### Procurement Execution

With several thousand components in each vehicle and thousands of available vehicle configurations across platforms, the procurement process presents immense complexity. Automotive companies have invested in indirect materials procurement solutions, but many continue to view direct materials procurement software solutions sceptically. Manugistics Procurement Execution solution augments transactional ERP systems or legacy environments by providing the natural linkage between simply cutting a purchase order (PO) and management of the on-time delivery of direct materials.

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#### Manugistics Delivers

**Nissan North America Inc.**

**Steve Silver**

**Director of eBusiness**

**"This web-based solution will help establish closer ties between the manufacturer, dealers, and customers. The ICON project is one of the key components in the overall execution of the revitalized Nissan brand."**

#### Features include:

- ability to manage blanket and one-time POs for direct materials
- secure access to suppliers for line-item visibility of the PO
- visibility to ASNs and order status
- real-time event management and analysis in an internet-enabled, secure environment
- delivery management that ties directly into transportation optimization

Automotive companies that implement a procurement execution solution can:

- reduce direct material costs by as much as 1 to 2 percent
- use electronic buying as negotiating leverage
- reduce procurement administrative costs by as much as 10 to 15 percent
- reduce manual touch points and process redundancies
- decrease the number of supply interruptions and premium freight costs